



May 2, 2011

Dear Chief,

Har-Rob Fire Apparatus and Holmatro Rescue Equipment are proud to announce that we have joined forces to provide you and your department with the very best rescue tools available. That's right, Har-Rob is the new Holmatro dealer and authorized service center for central and western New York.

But while Holmatro's relationship with Har-Rob is new, we have a rich history with the quality people they have onboard and ready to hit the ground running. Mitch Goldberg and his team have years of experience with Holmatro products and are ready to provide you with the highest level of sales and service.

With certified, factory trained sales and service technicians, Har-Rob is committed to providing in house service to your fire department. Yes, this includes the stocking of Holmatro parts. Located in East Syracuse, they are positioned to respond to your needs. They are also continuing their commitment to providing education on new car technology, to assist you with the ever changing new car market.

Next to fire apparatus, a hydraulic rescue tool system is one of the largest investments your department will make. Performance and durability of your rescue equipment is critical. This is why Holmatro is committed to independent, third party testing programs, which validate our performance specifications and provide you with the peace of mind you need when making a significant investment in life saving equipment. Holmatro has been offering UL Listed rescue tools since 1992 is still the only rescue tool manufacturer to offer rescue tools that are UL listed.

With the introduction of the NFPA 1936 Standard on Powered Rescue Tool Systems in August of 1999, Holmatro was the first to offer NFPA Compliant rescue tools. This compliance was verified by Underwriters Laboratories, based on the testing they'd already completed on our UL Listed products. Years have passed and today Holmatro continues to design and test to achieve UL Listings. The new products we submit for UL testing must first be proven to meet the requirements for NFPA 1936 before more comprehensive testing is conducted to achieve a UL Listing. Today, not all manufacturers are able to offer a complete system that complies with the minimum standards of NFPA 1936, yet Holmatro offers rescue tools that are both UL Listed and UL Classified to the NFPA 1936 Standard.

If you are already a Holmatro user, Har-Rob looks forward to providing you with the excellent quality, performance and service you have come to expect from Holmatro. If you are considering purchasing a new rescue tool system, we hope you will consider joining the family of Holmatro users who expect only the best!

Sincerely,

A handwritten signature in black ink, appearing to read "Mitch Goldberg".

Mitch Goldberg
Territory Manager
Holmatro Rescue Product Specialist
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Tel: 315-422-0730
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A handwritten signature in black ink, appearing to read "William G. Swayne".

William G. Swayne
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